



Developing Coordinated Funding to Reduce Local Flood Risk

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Why NJ Rocks...



Over the last 20 years, the

Flood Mitigation Assistance Grant Program has provided

MORE \$600 MILLION

FOR 2,031 GRANTS SUPPORTING 1,516 PROJECTS.

FMA funding is available to

States, Tribes, Territories, AND Local Communities

with structures insured under the National Flood Insurance Program.

The 3 states
that have received the
MOST FMA
FUNDING AWARDS

to date" include:

Texas \$118 million New Jersey \$97 million

\$129 million

* Not including planning or management costs

Local Mitigation Grant Funding Challenge



 New Jersey alone has over 18,000 RL/SRL properties (2014 State HMP)

• The national FEMA Flood Mitigation Assistance (FMA) program, which targets RL/SRL property mitigation, has been funded at:

2015

\$ 150 Million

2016

\$ 199 Million

2017

\$ 175 Million...???

2016 FMA ~ 1,000 - 2,000 Elevations

Why Don't More Communities Compete to Access these Funds?



- Lack of Understanding of Available Grant Programs
- Lack of Resources Grant Preparation, Grant Administration
- Lack of Confidence in Program
- Lack of Time to Prepare Applications
- Working with the Public is Resource-Intensive
- Concerns over Liability
- Concerns over Lost Ratables

Addressing the Problem – Economies of Scale



One Solution -

The development of partnerships that facilitate/sponsor long-term programs to develop large-scale grant application efforts that result in high-value applications.

FEMA 2015 and 2016 HMA Priorities –

- Severe Repetitive Loss (SRL) and Repetitive Loss (RL) Properties
- The highest percentage of structures that meet the definition
- The largest number of structures that meet the definition

General Approach



- A partnership of local governments is formed to support a comprehensive, long-term mitigation program
- A public outreach program is developed and implemented, focusing on RL/SRL properties to address grant program priorities
- A database of interested property owners is developed and maintained to support near-term and long-term grant opportunities
- As grant opportunities arise (at least annually), high-quality grant applications are developed and submitted
- As grants are awarded, projects are implemented (project management, grant administration)

Forming a Grant Partnership



- Any partnership of local governments must consider
 - Who will lead?
 - Who will participate?
 - Is outside support needed, and if so, how will that be funded?
- Critical Elements -
 - One must be the leader specifically the "Sub-Applicant"
 - Municipal participation requirements should be explicitly identified
 - All participants should formally document their participation (e.g. MOU, MOA)
 - All municipal participants must actively meet their participation requirements
- The leader (sub-applicant) is responsible for:
 - Grant application development and submission
 - Project management and grant administration

Funding a Grant Partnership



- The development of a long-term mitigation program can be part of the DMA-2000 Hazard Mitigation Plan (HMP) regulatory five-year update
- Each local government provides from general fund Costs to prepare an application is an eligible pre-application cost, and is reimbursable if the grant is awarded (essentially a revolving fund dependent on grant awards)
- Local or regional funding programs
 - Special Purpose Funds examples, Open Space Funds (already used in NJ to facilitate acquisitions)
 - Districts e.g. Flood Control Districts
 - Utilities e.g. Stormwater Utilities
- Property Owner Funded not likely
- Project management and administrative costs up to 5% should be included in the application
- This program should consider other available funding sources, beyond FEMA HMA

Public Outreach – Building a Long Term Program



- How wide do you want to cast your net?
 - Being Inclusive without losing priority
 - This is not a "one off" effort...this is a long-term, strategic planning program
- Elements of a long-term outreach program:
 - Direct outreach to target property owners (e.g. RL/SRL)
 - Public meetings to inform and collect property owner information
 - Program Website Information is Critical
 - Property Owner Database The Pool of Potential Grantees
 - Notices of Voluntary Interest (from all property owners)
 - Proof of Insurance (as available) includes claim history
 - Other Documentation of Claim History
 - Elevation Certificates
 - Pictures of Property

Public Outreach – Managing Expectations



- Your message must be clear and consistent people hear what they want to hear
- Timely and relevant information will spare you many headaches
- Common Issues:
 - Timelines These grant programs are marathons, not sprints
 - Required Property-Owner Documentation
 - Property Ownership, including multi-owner structures
 - Reimbursable project costs
 - Cost Share
 - Managing interested property owners from outside the "partnership"

Private Property Mitigation Issues



- FEMA HMA Grants require, and are strictly limited to, willing (voluntary) property owners – that means ALL owners of a property (structure)
- Grant process is AT LEAST two years from inception to actual project start most any work performed prior to "notice to proceed" is not reimbursable
- Grants are a reimbursement program
 - Property owners are responsible for covering costs and then applying for reimbursement once the project is completed, or at milestone intervals.
 - Local lending institutions may be encouraged to provide "bridge loans"
- Grants have a local share requirement up to 25%
 - 10% for RL, 0% for SRL
 - Property owner is typically responsible
 - Non-Federal funding sources may be applied (e.g. Green Acres funding for acquisitions)
- Properties mitigated using Federal mitigation grant funding are required to maintain NFIP flood insurance on the property in perpetuity. This flood insurance requirement becomes part of the property deed.

Cost - Effectiveness



- Cost-effectiveness is typically demonstrated through a formal FEMA Benefit-Cost Analysis (BCA), which would be onerous for a large-scale grant application process.
- FEMA has developed cost thresholds under which elevations and acquisitions may be assumed "Cost Effective" and thus BCA is not required which can be aggregated across all properties.
- Set in a 2013 FEMA Guidance Memorandum at:
 - Elevation \$ 175,000
 - Acquisition \$ 276,000
- From the property owner perspective, this translates to about:
 - Elevation \$ 160,000
 - Acquisition \$ 260,000 ("Fair Market Value")
- Large-scale grant applications almost necessarily require that you can demonstrate aggregate "assumed cost-effectiveness".

Developing a Winning Grant Application



- Submitting Local Governments must have a current Hazard Mitigation Plan (DMA 2000 plan)
- Project must be identified in that Plan
- Project must be grant-eligible
- Project must be "cost-effective"
- Application must be Administratively and Technically Complete
- Project must rank well according to the specified Federal and State priorities – RL/SRL properties
- Clearly define and explain your project and document it appropriately – keeping in mind that less is often more

Meeting Grant Program Priorities



Having to play St. Peter at the Gates of Heaven -

 You must establish clear, fair and justified methodologies for selecting those properties to be included in a given application – you need to be able to defend your decisions.

 Example – "...properties will be included to maximize the number within the grant application meeting (1) the FEMAdefined "Pre-Determined Benefits" threshold for elevation, and (2) the highest priorities as stated in the FY 2016 FMA guidance."

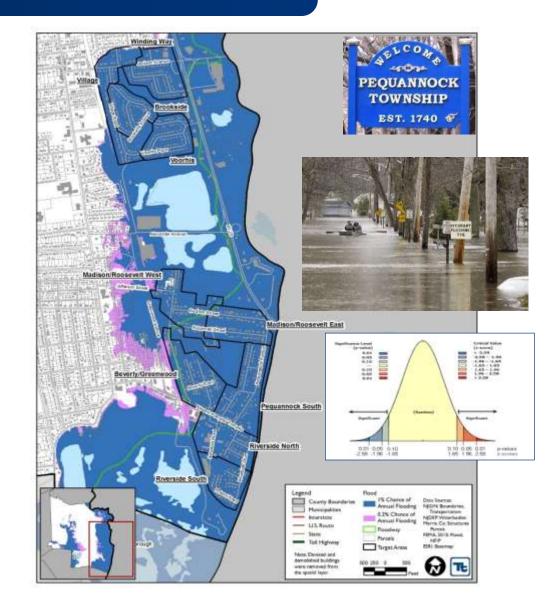




- \sim 1,000 structures in SFHA
- 770 NFIP policies
- 206 RLs; 98 SRLs
- >\$70 Million paid claims
- Class 5 CRS Community

Challenge - where to begin?

FEMA FMA Fiscal Year	Cluster Name	Total Rank
2015	Madison/Roosevelt East	474
2016	Voorhis	386
2017	Beverly/Greenwood	381
2018	Pequannock South	249
2019	Brookside	243
2020	Riverside South	200
2021	Madison/Roosevelt West	198
2022	Winding Way	180
2023	Riverside North	152
2024	Village	136



Township of Pequannock – Strategic Action Plan to Prioritize Properties



- Develop robust building inventory
- Township committee formed
- Identify prioritization criteria
- Spatial analysis to identify statistically significant hot spots
- Action plan outlines properties to include in future FEMA HMA applications
- FEMA HMA Applications
 - 2015 FMA Application (26 properties) Under further Review -Pending Award
 - 2016 FMA Application (22 properties) Under further Review -Pending Award
 - Pending Award
 - Continue applying each year





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