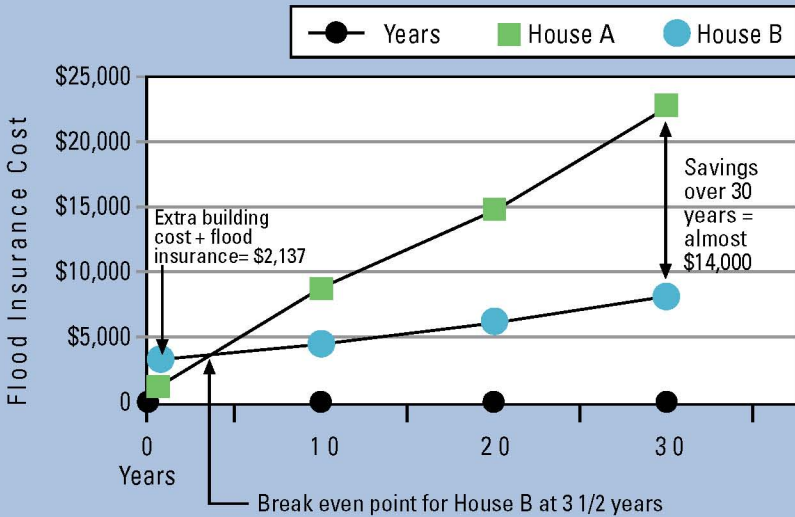


INSURANCE SAVINGS OFFSET EXTRA CONSTRUCTION COSTS

The cost of building an elevated foundation can be recovered in a surprisingly short time through lowered flood insurance costs. In fact, over the life of a 30-year mortgage, the cost savings will far exceed the cost of constructing an elevated foundation.

Example: For a typical new 2,400 square-foot home valued at \$200,000, the additional cost of building a two-foot high, eight-inch thick stem wall would be approximately \$1,900. The annual premium for flood insurance for this home without an elevated foundation would be about \$766. With a two-foot foundation elevation increase, the premium drops to \$237 per year, a savings of \$529. At this rate, the extra construction costs for the foundation are recovered after 3 ½ years, and the homeowner saves almost \$14,000 in insurance premiums during a 30-year mortgage.

ANNUAL FLOOD INSURANCE COST



YEARS	HOUSE A COSTS (no elevated foundation, higher insurance)	HOUSE B COSTS (elevated foundation cost, but lower annual insurance)
1	\$766	\$2,137
10	7,660	4,507
20	15,320	6,877
30	22,980	9,247